



**Onix Networking Corporation**

**GSA SmartBUY & DoD/ESI  
Blanket Purchase Agreement (BPA)**

**BPA No. GSQ0009AE0027**

**Users' Ordering Guide**

**October 2009**

**For further information contact:**

Dal VanDervort, Federal Sales Director

800-664-9638

smartbuy@onixnet.com

dal@onixnet.com

26931 Detroit Rd.

Westlake, OH 44145

## HOW TO ORDER THROUGH THE BPA

**Notice to Ordering Offices: This is a single award BPA to a Small Business, established competitively against the GSA Schedule.** It is the responsibility of the Ordering Officer to:

- a. Comply with the ordering procedures of FAR 8.405-3(b)(1) and DFARS 208.4;
- b. Obtain competition and/or execute brand name or limited source justifications, as applicable;
- c. Ensure compliance with all fiscal laws prior to issuing an order under this BPA;
- d. Incorporate into the order any regulatory and statutory requirements that are applicable to the agency for which the order is placed, if pertinent requirements are not already included in this BPA; and,
- e. Ensure the vendor selected for the order represents the best value and the lowest overall cost alternative.

DFARS Section 208.74 directs DoD software buyers and requiring officials to check the DoD/ESI website for DoD inventory or an ESA before using another method of acquisition. These steps for the buyer are summarized from the DFARS:

- a. Check the Enterprise Agreement Summary Table to determine if software rights or maintenance have already been purchased and are available from DoD inventory. If they are available, purchase the designated software from DoD inventory and reimburse the SPM.
- b. If the required software rights or maintenance are not available from inventory or from an ESA, you may use an alternate method of acquisition, subject to laws and policy.
- c. If the required software rights or maintenance are not available from inventory but are available from an ESA, you must follow the procedure in the DFARS Section 208.74.
- d. If you must obtain the software or software maintenance outside the DoD ESA, you may seek a waiver from a management official designated by your DoD Component.

**Ordering via this BPA is decentralized.** Orders are prepared by an authorized Government Ordering Officer, in accordance with the terms and conditions of this BPA and the GSA Schedule, or prime contractor authorized by a Government Contracting Officer in accordance with FAR Part 51. Orders may be placed by EDI, credit card, facsimile, on an authorized form such as a Standard Form (SF) 1449 or Department of Defense (DD) Form 1155.

Onix Networking offers a variety of ordering options to meet your needs including telephone, fax, and email.

Onix Networking's SmartBUY price list is available at:

<http://www.onixgov.com/smartbuypricing>

Please include the following information on all orders:

- End-User Organization/ Service
- Agency Name
- Date of Order
- Purchase Order number
- SmartBUY Part #
- Quantity and Item Description
- BPA Unit Price
- Total Price
- End User POC, phone number and email address
- Invoice address, phone number, and attention
- Shipping address, phone number and attention
- Preferred shipping method

### **Placing an Order by Telephone**

#### **Onix Networking's Client Representative Department**

Phone: 800-664-9638

Hours of Operation: 8:30 AM to 5:00 PM EST Monday-Friday

### **Placing an Order by Fax**

#### **Onix Networking's Client Representative Department**

Fax: 440-871-0399

(Faxes will be processed during regular business hours, which are 8:30 AM to 5:00 PM EST Monday-Friday)

### **Placing an Order by Email**

[smartbuy@onixnet.com](mailto:smartbuy@onixnet.com)

Subject: GSA SmartBUY

### ***Information necessary to complete a Contract Action Report (CAR) in the FPDS-NG system***

Company Name: Onix Networking Corporation

Address: 26931 Detroit Rd., Westlake, Ohio 44145

DUNS: 807896121

Cage Code: 0ZZJ6

Tax Identification Number: 34-1729033

Business Size: Small Business

## ABOUT THE BPA

**BPA Number:** GSQ0009AE0027

**BPA Type:** GSA/FAS/SmartBUY Program & DoD ESI Enterprise Software Agreement

### **Onix Networking BPA Period of Performance**

Date of Award 9/15/2009

5 Year Period of Performance

**Background:** Onix Networking Corp., the Carbon Project, CubeWerx and NT Concepts have partnered to provide industry-leading geospatial products. We carefully selected our team members based on several factors that will ensure a low-risk, high-quality solution for the GIS SmartBUY BPA. This includes familiarity with current and emerging geospatial technologies, expertise relevant to the anticipated tasks, the ability to support programs within highly classified environments, and certified personnel dedicated to supporting this program. The geospatial products and services offered under our BPA include Google Earth, Google Maps, Google Sketchup, NT Concepts services, Carbon Project and CubeWerx products and services.

In the spirit of the Federal Acquisition Streamlining Act, the General Services Administration (GSA), Federal Acquisition Service (FAS), SmartBUY Program Management Office (PMO) and Onix Networking Corporation enter into an agreement to further reduce the administrative costs of acquiring commercial items from the General Service Administration (GSA) Federal Supply Schedule (FSS) Contract ([GS-35F-5519H](#)).

FSS Contract Blanket Purchase Agreements (BPAs) reduce contracting and open market costs such as: search for sources, the development of technical documents, solicitations, and the evaluation of bids and offers.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The objective is to create a purchasing mechanism for the Government that works better and costs less.

This BPA has been designated as a co-branded GSA SmartBUY and DoD/ESI Agreement, which is open to all U.S. Executive Agencies (as defined in 48 CFR 21).

**Authorized Users:** This BPA has been designated as a GSA SmartBUY and DoD/ESI Agreement and is open for ordering by all United States Federal agencies, Department of Defense Components, authorized state and local government entities, and authorized contractors. For the purposes of this agreement, a DoD component is defined as: the Office of the Secretary of Defense (OSD), the Military Departments, the Chairman of the Joint Chiefs of Staff, the Combatant Commands, the Inspector General of the Department of Defense (DoD IG), the Defense Agencies, the DoD Field Activities, the U.S. Coast Guard, and the Intelligence Community. GSA or other applicable ordering organizations/agencies are authorized to place orders under this BPA on behalf of DoD end users and must comply with DFARS 208.74. This BPA is also open to all cost-reimbursement Contractors authorized to order in accordance with FAR Part 51.

<b>Contractor Point of Contact</b>	<b><u>Onix Networking Corporation</u></b> 26931 Detroit Rd. Westlake, Ohio 44145 POC: Dal VanDervort Phone: 800-664-9638 Fax: 440-871-0399 Email: <a href="mailto:smartbuy@onixnet.com">smartbuy@onixnet.com</a>	
<b>BPA Points of Contact for Civilian and State/Local Agencies</b>	<b><u>SmartBUY Contract Management</u></b> GSA, Federal Acquisition Service 10304 Eaton Place Suite 3A-05 Fairfax, VA 22030-2213 POC: Michael W. Hargrove Phone: 703-306-7701 Fax: 703-306-6816 Email: <a href="mailto:michael.hargrove@gsa.gov">michael.hargrove@gsa.gov</a>	<b><u>SmartBUY Program Management</u></b> GSA, Federal Acquisition Service 10304 Eaton Place Suite 3A-15 Fairfax, VA 22030-2213 POC: Stephen F. Bell Phone: 703-306-7595 Fax: 703-306-6816 Email: <a href="mailto:stephen.bell@gsa.gov">stephen.bell@gsa.gov</a>
<b>BPA Points of Contact for DoD Agencies</b>	<b><u>AF IA Software Product Manager</u></b> Dawn Sewell Phone: 334-416-1405 Email: <a href="mailto:dawn.sewell@gunter.af.mil">dawn.sewell@gunter.af.mil</a>	<b><u>AF ESI Software Product Manager</u></b> Duane Haughton Phone: 334-416-1754 Email: <a href="mailto:Duane.Haughton@gunter.af.mil">Duane.Haughton@gunter.af.mil</a>

**Links to GSA SmartBUY, DoD/ESI, and other Government websites:**

<http://www.gsa.gov/smartbuy>

<http://www.esi.mil>

<http://www.gsa.gov/cooperativepurchasing>

<http://www.gsaadvantage.gov>

## ABOUT ONIX NETWORKING

Onix Networking is a small business located in Westlake, Ohio. Since 1992, we have been a trusted information technology supplier to the federal government. Our dedicated team of professionals services the government's specialized needs and takes great pride in helping agencies achieve their strategic IT objectives. We partner with IT industry leaders and offer extensive expertise in the following core competencies:

- Enterprise Geospatial and Search solutions
- Information Access and Analysis
- Networking Solutions
- IT Security

Onix Networking has worked with numerous civilian and defense agencies to help them address a variety of technology needs. As demonstrated by our satisfied and repeat clients, Onix Networking is able to provide the highest quality and value products and services.

Onix Networking has been a Google Enterprise Partner since 2002. We were originally the sole federal partner for Google from 2002 until 2005. In 2005, Google formally created a Channel Program given the volume and added additional partners. We have held a GSA IT Schedule 70 for the past 7 years for Google.

Onix Networking has built a business around Google Enterprise Solutions that is unmatched in the market. We have the depth of knowledge, resources and relationships to help every one of our Google clients succeed in delivering Google Enterprise solutions to their users. Google Enterprise's geospatial solutions (Maps, Earth, SketchUp) allow your organization's employees to visualize and model corporate information. Each solution adapts the consumer products you know and love and adds the ability to integrate company data in a private, secure manner. Onix Networking has provided Google Earth Enterprise (GEE), GE Professional, Maps and SketchUp solutions to DoD and civilian organizations, including:

- US Air Force (various installations)
- US Joint Forces Command
- US Joint Chiefs
- US Navy SPAWAR
- Department of Justice
- Department of State
- Department of Commerce
- US Marines
- US Coast Guard
- Various Joint Commands
- NATO
- NASA (various installations)
- Department of Transportation
- Environmental Protection Agency

It is Onix Networking's goal to provide the government with access to a technically advanced product and the highest level of services that facilitate meeting the stated contract and ELA model goals. Some examples of how we can help meet those goals:

- **Advanced Technology:** By only utilizing best of breed technology and staying abreast of industry advancements and standards, Onix Networking only employs solutions that meet and exceed government standards and requirements.
- **Responsiveness:** Quickly and efficiently provide solutions, services and assistance as required. The heart and sole of any organization is the ability to respond quickly to all

client needs: Providing product solutions, integration, installation, training services, and support (problem resolution).

- **Organizational Excellence** - In everything Onix Networking does, we strive to facilitate the idea of "Organizational Excellence". We view ourselves as an extension of, and partner to our clients and will conduct ourselves accordingly.

The government's strategic goals are what drive agency advancement and development which will drive Onix Networking as well. It is our goal to provide the best quality service and technology to meet these goals in the most effective manner possible.